

**MPLA**  
**Income & Expense - Budget vs. Actual**  
 January 1, 2014 - October 22, 2014

Comments

	<u>Actual Jan - Dec 13</u>	<u>Jan - Oct 14</u>	<u>Budget 2014</u>	<u>Projected Year end 2014</u>	<u>Draft 2015</u>	
<b>Income</b>						
<b>Conference</b>						
Seed Money Returned	0.00	0.00	4,000.00		\$ -	We haven't given seed money for several years
Conference	21,931.05	0.00	0.00		\$ 5,000.00	Unknown from AzLA
<b>Total Conference</b>	<b>21,931.05</b>	<b>0.00</b>	<b>4,000.00</b>	<b>0.00</b>	<b>\$ 5,000.00</b>	
<b>Dues</b>						
Checks	8,677.50	6,801.93	10,000.00		\$ 8,000.00	
PayPal	11,772.84	6,831.92	9,000.00		\$ 7,000.00	Dues income and membership receding over past 8 years - see chart below
<b>Total Dues</b>	<b>20,450.34</b>	<b>13,633.85</b>	<b>19,000.00</b>	<b>19,000.00</b>	<b>\$ 15,000.00</b>	
<b>Fundraising</b>						
Donations	203.50	64.12	150.00	164.12	\$ 150.00	
Friends of Leadership Institi	0.00	196.50	100.00	196.50	\$ -	
Grocery Card Program		1,699.45		1,900.00	\$ 2,000.00	Would like to sell more cards!
Special Projects	223.00	0.00	200.00	200.00	\$ 200.00	Basket raffle at conference
<b>Total Fundraising</b>	<b>426.50</b>	<b>1,960.07</b>	<b>450.00</b>	<b>2,460.62</b>	<b>\$ 2,350.00</b>	Around \$2500 if grocery cards hold steady
Interest	168.15	120.50	60.00	150.00	\$ 100.00	
Jobline	526.03	433.52	400.00	450.00	\$ 450.00	
<b>Leadership Institute</b>						
Participant Fees	0.00	17,978.00	17,000.00	17,978.00	\$ -	Leadership Institute needs Board decision for 2015-16
Sponsorships	1,750.00	9,350.00	5,000.00	9,350.00	\$ -	
<b>Total Leadership Institute</b>	<b>1,750.00</b>	<b>27,328.00</b>	<b>22,000.00</b>	<b>27,928.00</b>	<b>\$ -</b>	
<b>Miscellaneous Income</b>						
Newsletter	8.99	0.00	0.00	0.00	\$ -	
Advertising	828.93	813.82	450.00	813.82	\$ 350.00	
<b>Total Newsletter</b>	<b>828.93</b>	<b>813.82</b>	<b>450.00</b>	<b>813.82</b>	<b>\$ 350.00</b>	Would suggest \$350 for 2015; PBS may not advertise
<b>Total Income</b>	<b>46,089.99</b>	<b>44,289.76</b>	<b>46,360.00</b>	<b>50,202.44</b>	<b>\$ 23,250.00</b>	Subtract LI income for 2015; Suggest 22,000.
<b>Gross Profit</b>	<b>46,089.99</b>	<b>44,289.76</b>	<b>46,360.00</b>	<b>50,202.44</b>	<b>\$ 23,250.00</b>	
<b>Expense</b>						
Audit	0.00	0.00	300.00	0.00	\$ 3,000.00	Required CPA audit 2017; Est \$3,000. Am getting bids
Booth	590.40	0.00	200.00	0.00	\$ 250.00	Est \$250 - Next year will need more ribbons and drawing forms.
<b>Committees</b>						
<b>Administration</b>						
Conference Calls	21.04	8.84	75.00	20.00	\$ 25.00	Admin committee rarely met in 2015
<b>Total Administration</b>	<b>21.04</b>	<b>8.84</b>	<b>75.00</b>	<b>20.00</b>	<b>\$ 25.00</b>	
<b>Awards</b>						
Awards	417.00	80.00	650.00	200.00	\$ 400.00	Plaques & luncheon tickets
Communication Committee	6.27	0.00	30.00	10.00	\$ 25.00	Conference calls
Leadership Institute Commi	65.84	17.47	150.00	10.00	\$ 25.00	Conference calls
Membership Committee	3.76	5.23	100.00	10.00	\$ 25.00	Conference calls
Nominating Committee	0.00	0.00	25.00		\$ 25.00	
<b>Professional Development Grants</b>						
Conference Calls	65.89	35.26	60.00	50.00	\$ 50.00	Conference calls
<b>Total Professional Developr</b>	<b>65.89</b>	<b>35.26</b>	<b>60.00</b>	<b>50.00</b>	<b>\$ 50.00</b>	
<b>Total Committees</b>	<b>579.80</b>	<b>146.80</b>	<b>1,090.00</b>	<b>300.00</b>	<b>\$ 550.00</b>	
<b>Conference Expense</b>						
Conference Seed Money	0.00	0.00	4,000.00	0.00	\$ -	
Conference Expense - Other	637.97	76.93	750.00	100.00	\$ 750.00	Bandanas, raffle basket
<b>Total Conference Expense</b>	<b>637.97</b>	<b>76.93</b>	<b>4,750.00</b>	<b>100.00</b>	<b>\$ 750.00</b>	
<b>Dues/Subscriptions</b>	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>	<b>150.00</b>	<b>\$ 150.00</b>	ALA Chapter membership dues

Dues	Year
\$19,000.00	12/31/2014
\$20,450.00	12/31/2013
\$23,917.00	12/31/2012
\$23,894.00	12/31/2011
\$23,142.00	12/31/2010
\$33,558.00	12/31/2009
\$27,433.00	12/31/2008
\$34,168.00	12/31/2007
\$34,860.00	12/31/2006

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<b>Exec Sec Salary FICA Medicare</b>						
Employee withholding	756.73	756.75				
Employer contribution	0.00	0.00	934.00	933.69	\$ 934.00	
Executive Secretary Salary	0.00	0.00	12,205.50	12,205.50	\$ 12,205.50	
Exec Sec Salary FICA Medicare	12,382.47	9,564.55	0.00			Compensation set after Admin Committee Evaluation
<b>Total Exec Sec Salary FICA Medicare</b>	<b>13,139.20</b>	<b>10,321.30</b>	<b>13,139.50</b>	<b>13,139.19</b>	<b>\$ 13,139.19</b>	
<b>Executive Board</b>						
Conference Calls	119.65	129.46	200.00	150.00	\$ 150.00	
Recognition	0.00	0.00	65.00	40.00	\$ 65.00	
Travel	1,403.24	3,072.79	4,500.00	6,200.00	\$ 2,500.00	2014 included Las Vegas meeting plus Editor conference travel
<b>Total Executive Board</b>	<b>1,522.89</b>	<b>3,202.25</b>	<b>4,765.00</b>	<b>6,390.00</b>	<b>\$ 2,715.00</b>	
<b>Fundraising Expense</b>						
Grocery Card Program	0.00	578.76		600.00	\$ 600.00	Grocery cards sold - offset by income
Fundraising Expense - Other	7.68	0.00	0.00	0.00	\$ -	
<b>Total Fundraising Expense</b>	<b>7.68</b>	<b>578.76</b>	<b>0.00</b>	<b>600.00</b>	<b>\$ 600.00</b>	
<b>Insurance - Bond</b>	<b>502.00</b>	<b>1,034.95</b>	<b>550.00</b>	<b>1,034.95</b>	<b>\$ 550.00</b>	Surely Bond paid every two years - 2015 will just have General Liability
<b>Leadership Institute Expense</b>						
Coordinator	2,100.00	2,100.00	2,100.00		\$ 2,100.00	
Institute Facilitator		7,500.00	7,500.00		\$ -	
Leadership Institute - Misc		1,467.59	1,400.00		\$ -	
Travel		3,943.70			\$ -	
YMCA of Rockies		10,669.00	17,200.00		\$ -	
Leadership Institute Expenses	13.97	0.00	0.00		\$ -	Leadership Institute needs Board decision
<b>Total Leadership Institute Expenses</b>	<b>2,113.97</b>	<b>25,680.29</b>	<b>28,200.00</b>	<b>25,680.29</b>	<b>\$ 2,100.00</b>	
<b>MemberClicks</b>	<b>1,896.00</b>	<b>1,700.00</b>	<b>2,300.00</b>	<b>2,040.00</b>	<b>\$ 2,250.00</b>	Estimate \$2250 for 2015 - 10% increase
<b>Miscellaneous Expense</b>						
Bank Charges	20.28	21.08	25.00	30.00	\$ 30.00	Monthly fees
Credit Card Charges	478.27	0.00	478.27	500.00	\$ 500.00	PayPal charges
Miscellaneous Expense - Other	30.95	20.00	100.00	20.00	\$ 50.00	Secretary of State filing fees
<b>Total Miscellaneous Expense</b>	<b>529.50</b>	<b>41.08</b>	<b>603.27</b>	<b>550.00</b>	<b>\$ 580.00</b>	
<b>Newsletter Ad Commissions</b>	<b>18.75</b>	<b>0.00</b>	<b>50.00</b>	<b>0.00</b>	<b>\$ 50.00</b>	
<b>Newsletter Editor</b>	<b>1,800.00</b>	<b>1,500.00</b>	<b>1,800.00</b>	<b>1,800.00</b>	<b>\$ 1,800.00</b>	Compensation set after Admin Committee Evaluation
<b>Office Supplies</b>	<b>232.42</b>	<b>70.98</b>	<b>300.00</b>	<b>300.00</b>	<b>\$ 300.00</b>	
<b>Portal Administrator</b>	<b>0.00</b>	<b>175.00</b>	<b>200.00</b>	<b>175.00</b>	<b>\$ 200.00</b>	Conference registration - Roy
<b>Postage</b>	<b>117.84</b>	<b>18.88</b>	<b>250.00</b>	<b>250.00</b>	<b>\$ 250.00</b>	
<b>President-Travel</b>	<b>2,724.94</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>\$ 2,500.00</b>	Pres visits 3 conferences; Wendy did JaNae's last year
<b>Printing</b>	<b>20.22</b>	<b>0.00</b>	<b>100.00</b>	<b>100.00</b>	<b>\$ 100.00</b>	Conference materials
<b>Prof Dev Grant Awards</b>						
CE Preconference Grants	0.00	500.00	1,500.00	1,500.00	\$ 1,500.00	
Regular Grants	2,550.00	1,900.00	4,000.00	4,000.00	\$ 4,000.00	As of 10-22-14 have \$1900 left & one more deadline
<b>Total Prof Dev Grant Awards</b>	<b>2,550.00</b>	<b>2,400.00</b>	<b>5,500.00</b>	<b>5,500.00</b>	<b>\$ 5,500.00</b>	
<b>Reconciliation Discrepancies</b>		-0.01				
<b>Telephone</b>	<b>323.88</b>	<b>53.94</b>	<b>450.00</b>	<b>360.00</b>	<b>\$ 400.00</b>	Est 54 Skype; \$300 1/2 JZ annual DSL
<b>Web Hosting</b>	<b>0.00</b>	<b>35.00</b>	<b>150.00</b>	<b>150.00</b>	<b>\$ 150.00</b>	Covers upgrades and monthly charges
<b>Webmaster</b>	<b>2,180.00</b>	<b>2,180.00</b>	<b>2,180.00</b>	<b>2,180.00</b>	<b>\$ 2,180.00</b>	Compensation set after Admin Committee Evaluation
<b>Total Expense</b>	<b>31,637.46</b>	<b>49,366.15</b>	<b>67,027.77</b>	<b>60,459.43</b>	<b>\$ 40,089.19</b>	
<b>Other - Go To Meeting/WebEx etc</b>					<b>\$ 468.00</b>	GotoMeeting - \$39/month (25 people) - \$56 up to 100 - One organizer; WebEx - \$49/month (25 people) - \$89 (up to 100) - One organizer
<b>Other - ?</b>						
<b>Othe - ?</b>						
<b>Net Income</b>	<b>14,452.53</b>	<b>-5,076.39</b>	<b>-20,667.77</b>	<b>-10,616.99</b>		<b>If expense greater than income, difference is noted from "Cash Reserve"</b>