

MPLA
Income & Expense - Budget vs. Actual
January 1, 2018 - December 10, 2018

| | Jan 1 - Dec 10, 18 | Budget | % of Budget |
|--------------------------------------|--------------------|-----------|-------------|
| Income | | | |
| Cash Reserve | 0.00 | 0.00 | 0.0% |
| Conference | | | |
| Conference Newsletter Reimburse | 0.00 | 0.00 | 0.0% |
| Seed Money Returned | 0.00 | 0.00 | 0.0% |
| Conference - Other | 6,371.36 | 5,000.00 | 127.4% |
| Total Conference | 6,371.36 | 5,000.00 | 127.4% |
| Dues | | | |
| Checks | 4,201.45 | 5,000.00 | 84.0% |
| PayPal | 9,163.37 | 10,000.00 | 91.6% |
| Zelle payments | 130.00 | 0.00 | 100.0% |
| Dues - Other | 0.00 | 0.00 | 0.0% |
| Total Dues | 13,494.82 | 15,000.00 | 90.0% |
| Fundraising | | | |
| AmazonSmile Donations | 102.37 | 50.00 | 204.7% |
| Donations | 0.00 | 50.00 | 0.0% |
| Friends of Leadership Institute | 0.00 | 0.00 | 0.0% |
| Grocery Card Program | 1,000.75 | 1,200.00 | 83.4% |
| Special Projects | 0.00 | 0.00 | 0.0% |
| Fundraising - Other | 0.00 | 0.00 | 0.0% |
| Total Fundraising | 1,103.12 | 1,300.00 | 84.9% |
| Interest | 129.08 | 72.00 | 179.3% |
| Jobline | 578.37 | 500.00 | 115.7% |
| Leadership Institute | | | |
| EBSCO 2007 Sponsorship | 0.00 | 0.00 | 0.0% |
| Innovative Interfaces | 0.00 | 0.00 | 0.0% |
| Participant Fees | 21,236.92 | 20,600.00 | 103.1% |
| Sirsi/Dynix Sponsorship | 0.00 | 0.00 | 0.0% |
| Sponsorships | | | |
| LI Benefit Auction | 1,205.63 | 0.00 | 100.0% |
| Sponsorships - Other | 1,500.00 | 1,000.00 | 150.0% |
| Total Sponsorships | 2,705.63 | 1,000.00 | 270.6% |
| Leadership Institute - Other | 0.00 | 0.00 | 0.0% |
| Total Leadership Institute | 23,942.55 | 21,600.00 | 110.8% |
| Membership Dues | 0.00 | 0.00 | 0.0% |
| Miscellaneous Income | 0.00 | 0.00 | 0.0% |
| Newsletter | | | |
| Advertising | 1,213.15 | 0.00 | 100.0% |
| Subscriptions | 0.00 | 0.00 | 0.0% |
| Newsletter - Other | 0.00 | 0.00 | 0.0% |
| Total Newsletter | 1,213.15 | 0.00 | 100.0% |
| Sponsorships Special Projects | 0.00 | 0.00 | 0.0% |
| Subscriptions | 0.00 | 0.00 | 0.0% |
| Total Income | 46,832.45 | 43,472.00 | 107.7% |
| Cost of Goods Sold | | | |
| Cost of Goods Sold | 0.00 | 0.00 | 0.0% |
| Total COGS | 0.00 | 0.00 | 0.0% |
| Gross Profit | 46,832.45 | 43,472.00 | 107.7% |
| Expense | | | |
| Audit | 1,200.00 | 2,000.00 | 60.0% |
| Booth | 0.00 | 100.00 | 0.0% |

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| | Jan 1 - Dec 10, 18 | Budget | % of Budget |
|--|--------------------|-----------|-------------|
| Committees | | | |
| Administration | | | |
| Conference Calls | 0.00 | 0.00 | 0.0% |
| Administration - Other | 0.00 | 0.00 | 0.0% |
| Total Administration | 0.00 | 0.00 | 0.0% |
| Awards | 322.53 | 600.00 | 53.8% |
| Communication Committee | 0.00 | 0.00 | 0.0% |
| Leadership Institute Committee | 0.00 | 0.00 | 0.0% |
| Membership Committee | 0.00 | 0.00 | 0.0% |
| Nominating Committee | 0.00 | 0.00 | 0.0% |
| Portal | 0.00 | 0.00 | 0.0% |
| Professional Development Grants | | | |
| Conference Calls | 0.00 | 0.00 | 0.0% |
| Professional Development Grants - Other | 0.00 | 0.00 | 0.0% |
| Total Professional Development Grants | 0.00 | 0.00 | 0.0% |
| Program Council | 0.00 | 0.00 | 0.0% |
| Reorganization Task Force | 0.00 | 0.00 | 0.0% |
| Committees - Other | 0.00 | 0.00 | 0.0% |
| Total Committees | 322.53 | 600.00 | 53.8% |
| Conference Expense | | | |
| Conference Seed Money | 0.00 | 0.00 | 0.0% |
| Conference Expense - Other | 2,643.83 | 1,000.00 | 264.4% |
| Total Conference Expense | 2,643.83 | 1,000.00 | 264.4% |
| Consulting | 0.00 | 0.00 | 0.0% |
| Diversity Alliance Stipends | 0.00 | 3,000.00 | 0.0% |
| Dues/Subscriptions | 150.00 | 150.00 | 100.0% |
| Electronic Communities | 0.00 | 0.00 | 0.0% |
| Exec Sec Salary | | | |
| Employee withholding | 0.00 | 0.00 | 0.0% |
| Employer contribution | 787.75 | 873.01 | 90.2% |
| ExecSec Salary minus deductions | 0.00 | 0.00 | 0.0% |
| Executive Secretary Bonus | 0.00 | 0.00 | 0.0% |
| Executive Secretary Salary | 0.00 | 0.00 | 0.0% |
| Exec Sec Salary - Other | 10,297.50 | 11,404.76 | 90.3% |
| Total Exec Sec Salary | 11,085.25 | 12,277.77 | 90.3% |
| Executive Board | | | |
| Conference Calls | 0.00 | 0.00 | 0.0% |
| Recognition | | | |
| Bonus Payments | 0.00 | 0.00 | 0.0% |
| Recognition - Other | 0.00 | 0.00 | 0.0% |
| Total Recognition | 0.00 | 0.00 | 0.0% |
| Travel | 1,491.52 | 1,800.00 | 82.9% |
| Executive Board - Other | 0.00 | 0.00 | 0.0% |
| Total Executive Board | 1,491.52 | 1,800.00 | 82.9% |
| Fundraising Expense | | | |
| Grocery Card Program | 325.00 | 100.00 | 325.0% |
| Fundraising Expense - Other | 0.00 | 0.00 | 0.0% |
| Total Fundraising Expense | 325.00 | 100.00 | 325.0% |
| Insurance - Bond | 502.00 | 550.00 | 91.3% |

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| Leadership Institute Expense | | | |
| Coordinator | 3,143.79 | 2,076.61 | 151.4% |
| Institute Facilitator | 7,500.00 | 7,500.00 | 100.0% |
| Leadership Institute - Ghost Ra | 0.00 | 0.00 | 0.0% |
| Leadership Institute - Misc | 1,078.24 | 1,082.00 | 99.7% |
| Travel | 2,354.40 | 3,670.00 | 64.2% |
| YMCA of Rockies | 13,093.50 | 14,683.20 | 89.2% |
| Leadership Institute Expense - Other | 0.00 | 0.00 | 0.0% |
| Total Leadership Institute Expense | 27,169.93 | 29,011.81 | 93.7% |
| MemberClicks | 2,530.00 | 2,604.19 | 97.2% |
| Miscellaneous Expense | | | |
| Bank Charges | 37.00 | 23.65 | 156.4% |
| Credit Card Charges | 0.00 | 0.00 | 0.0% |
| Miscellaneous Expense - Other | 20.00 | 20.00 | 100.0% |
| Total Miscellaneous Expense | 57.00 | 43.65 | 130.6% |
| Newsletter Ad Commissions | 187.50 | 0.00 | 100.0% |
| Newsletter Editor | 1,800.00 | 1,800.00 | 100.0% |
| Newsletter Expenses | | | |
| Bulk Mailing | 0.00 | 0.00 | 0.0% |
| Newsletter Printing | 0.00 | 0.00 | 0.0% |
| Newsletter Expenses - Other | 0.00 | 0.00 | 0.0% |
| Total Newsletter Expenses | 0.00 | 0.00 | 0.0% |
| Office Supplies | 0.00 | 150.00 | 0.0% |
| PayPal Fees | 0.00 | 575.00 | 0.0% |
| Portal Administrator | 0.00 | 0.00 | 0.0% |
| Postage | 33.98 | 150.00 | 22.7% |
| President-Travel | 2,210.07 | 3,000.00 | 73.7% |
| Printing | 31.30 | 300.00 | 10.4% |
| Prof Dev Grant Awards | | | |
| CE Preconference Grants | 500.00 | 1,661.29 | 30.1% |
| Mini-Grants | 0.00 | 0.00 | 0.0% |
| Regular Grants | 1,000.00 | 5,500.00 | 18.2% |
| Prof Dev Grant Awards - Other | 0.00 | 0.00 | 0.0% |
| Total Prof Dev Grant Awards | 1,500.00 | 7,161.29 | 20.9% |
| Reconciliation Discrepancies | 0.00 | 0.00 | 0.0% |
| Telephone | 0.00 | 129.03 | 0.0% |
| Videoconferencing | 499.90 | 500.00 | 100.0% |
| Web Hosting | 66.70 | 150.00 | 44.5% |
| Webmaster | 0.00 | 1,000.00 | 0.0% |
| Webmaster Travel | 684.91 | 0.00 | 100.0% |
| Total Expense | 54,491.42 | 68,152.74 | 80.0% |
| Net Income | -7,658.97 | -24,680.74 | 31.0% |