

**MPLA**  
**Income & Expense - Budget vs. Actual**  
**January 1, 2019 - July 5, 2019**

Cash Basis

|                                     | Jan - Dec 19 | Budget    | % of Budget |
|-------------------------------------|--------------|-----------|-------------|
| <b>Income</b>                       |              |           |             |
| <b>Conference</b>                   | 14,088.11    | 27,000.00 | 52.2%       |
| <b>Dues</b>                         |              |           |             |
| Checks                              | 3,155.00     | 5,000.00  | 63.1%       |
| PayPal                              | 7,711.53     | 12,000.00 | 64.3%       |
| Zelle payments                      | 130.00       | 1,000.00  | 13.0%       |
| <b>Total Dues</b>                   | 10,996.53    | 18,000.00 | 61.1%       |
| <b>Fundraising</b>                  |              |           |             |
| AmazonSmile Donations               | 183.91       | 100.00    | 183.9%      |
| Donations                           | 0.00         | 0.00      | 0.0%        |
| Grocery Card Program                | 900.17       | 900.00    | 100.0%      |
| <b>Total Fundraising</b>            | 1,084.08     | 1,000.00  | 108.4%      |
| <b>Interest</b>                     | 0.00         | 250.00    | 0.0%        |
| <b>Jobline</b>                      | 195.79       | 500.00    | 39.2%       |
| <b>Leadership Institute</b>         |              |           |             |
| Participant Fees                    | 0.00         | 0.00      | 0.0%        |
| <b>Sponsorships</b>                 |              |           |             |
| LI Benefit Auction                  | 0.00         | 500.00    | 0.0%        |
| Sponsorships - Other                | 0.00         | 500.00    | 0.0%        |
| <b>Total Sponsorships</b>           | 0.00         | 1,000.00  | 0.0%        |
| <b>Total Leadership Institute</b>   | 0.00         | 1,000.00  | 0.0%        |
| <b>Newsletter</b>                   |              |           |             |
| Advertising                         | 0.00         | 500.00    | 0.0%        |
| <b>Total Newsletter</b>             | 0.00         | 500.00    | 0.0%        |
| <b>Subscriptions</b>                | -150.00      |           |             |
| <b>Total Income</b>                 | 26,214.51    | 48,250.00 | 54.3%       |
| <b>Gross Profit</b>                 | 26,214.51    | 48,250.00 | 54.3%       |
| <b>Expense</b>                      |              |           |             |
| <b>Audit</b>                        | 0.00         | 0.00      | 0.0%        |
| <b>Booth</b>                        | 0.00         | 200.00    | 0.0%        |
| <b>Committees</b>                   |              |           |             |
| Awards                              | 0.00         | 600.00    | 0.0%        |
| <b>Total Committees</b>             | 0.00         | 600.00    | 0.0%        |
| <b>Conference Expense</b>           | 0.00         | 1,000.00  | 0.0%        |
| <b>Diversity Alliance Stipends</b>  | 0.00         | 3,000.00  | 0.0%        |
| <b>Dues/Subscriptions</b>           | 0.00         | 150.00    | 0.0%        |
| <b>Exec Sec Salary</b>              |              |           |             |
| Employer contribution               | 543.53       | 1,087.07  | 50.0%       |
| Exec Sec Salary - Other             | 7,104.80     | 14,210.00 | 50.0%       |
| <b>Total Exec Sec Salary</b>        | 7,648.33     | 15,297.07 | 50.0%       |
| <b>Executive Board</b>              |              |           |             |
| Travel                              | 0.00         | 1,000.00  | 0.0%        |
| <b>Total Executive Board</b>        | 0.00         | 1,000.00  | 0.0%        |
| <b>Fundraising Expense</b>          |              |           |             |
| Grocery Card Program                | 500.00       | 325.00    | 153.8%      |
| <b>Total Fundraising Expense</b>    | 500.00       | 325.00    | 153.8%      |
| <b>Insurance - Bond</b>             | 0.00         | 550.00    | 0.0%        |
| <b>Leadership Institute Expense</b> |              |           |             |
| Coordinator                         | 1,250.00     | 2,500.00  | 50.0%       |
| Institute Facilitator               | 0.00         | 0.00      | 0.0%        |

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| Leadership Institute - Misc               | 0.00             | 0.00             | 0.0%          |
| Travel                                    | 0.00             | 0.00             | 0.0%          |
| YMCA of Rockies                           | 0.00             | 3,000.00         | 0.0%          |
| <b>Total Leadership Institute Expense</b> | <b>1,250.00</b>  | <b>5,500.00</b>  | <b>22.7%</b>  |
| MemberClicks                              | 1,521.44         | 3,042.84         | 50.0%         |
| Miscellaneous Expense                     |                  |                  |               |
| Bank Charges                              | 12.00            | 50.00            | 24.0%         |
| Miscellaneous Expense - Other             | 20.00            | 20.00            | 100.0%        |
| <b>Total Miscellaneous Expense</b>        | <b>32.00</b>     | <b>70.00</b>     | <b>45.7%</b>  |
| Newsletter Ad Commissions                 | 0.00             | 200.00           | 0.0%          |
| Newsletter Editor                         | 900.00           | 1,800.00         | 50.0%         |
| PayPal Fees                               | 0.00             | 675.00           | 0.0%          |
| Postage                                   | 21.85            | 100.00           | 21.9%         |
| President-Travel                          | 0.00             | 1,500.00         | 0.0%          |
| Printing                                  | 0.00             | 100.00           | 0.0%          |
| Prof Dev Grant Awards                     |                  |                  |               |
| CE Preconference Grants                   | 0.00             | 2,000.00         | 0.0%          |
| Regular Grants                            | 750.00           | 5,500.00         | 13.6%         |
| <b>Total Prof Dev Grant Awards</b>        | <b>750.00</b>    | <b>7,500.00</b>  | <b>10.0%</b>  |
| Telephone                                 | 0.00             | 400.00           | 0.0%          |
| Videoconferencing                         | 499.90           | 500.00           | 100.0%        |
| Web Hosting                               | 29.00            | 150.00           | 19.3%         |
| Webmaster                                 | 0.00             | 1,000.00         | 0.0%          |
| <b>Total Expense</b>                      | <b>13,152.52</b> | <b>44,659.91</b> | <b>29.5%</b>  |
| <b>Net Income</b>                         | <b>13,061.99</b> | <b>3,590.09</b>  | <b>363.8%</b> |