

September 12, 1998

FINANCIAL STATEMENT -- 1 January 1998- 31 August 1998

Balance August 31st

| | |
|----------------------|------------------|
| Checking Account | \$ 15,300.96 |
| Money Market Account | 7,806.48 |
| CD | <u>50,000.00</u> |

TOTAL GROSS FINANCIAL ASSETS \$ 73,107.44

Respectfully Submitted,

Joseph R. Edelen
Executive Secretary

MEMBERSHIP STATISTICS

| | 8/31/98 | | 12/31/97 | | 4/30/98 | |
|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | <u>Pers.</u> | <u>Inst.</u> | <u>Pers.</u> | <u>Inst.</u> | <u>Pers.</u> | <u>Inst.</u> |
| Arizona | 28 | 8 | 34 | 9 | 19 | 8 |
| Colorado | 65 | 8 | 61 | 7 | 57 | 6 |
| Kansas | 109 | 7 | 123 | 11 | 68 | 4 |
| Montana | 36 | 5 | 36 | 5 | 28 | 5 |
| Nebraska | 51 | 9 | 56 | 7 | 32 | 4 |
| Nevada | 24 | 5 | 33 | 11 | 33 | 4 |
| North Dakota | 55 | 6 | 61 | 5 | 38 | 7 |
| Oklahoma | 42 | 6 | 71 | 6 | 31 | 4 |
| South Dakota | 86 | 12 | 112 | 10 | 62 | 10 |
| Utah | 48 | 7 | 50 | 6 | 42 | 7 |
| Wyoming | 67 | 3 | 65 | 5 | 61 | 2 |
| Miscellaneous | 13 | 1 | 14 | 2 | 8 | 1 |
| | <u>624</u> | <u>77</u> | <u>716</u> | <u>84</u> | <u>469</u> | <u>62</u> |

| JOBLINE | 1 January - 31 August | 1998 | 1997 | 1996 | 1995 | 1994 | 1993 | 1992 |
|-----------------------|-----------------------|------|------|------|------|------|------|------|
| # of new jobs listed | | 37 | 163 | 207 | 183 | 163 | 155 | 135 |
| # of jobs 2nd + times | | 35 | 155 | 329 | 254 | 216 | 277 | 200 |
| # of calls received | | 248 | 3478 | 4158 | 5893 | 5429 | 6142 | 6893 |

| CERTIFICATES OF DEPOSIT | Date | No. | Amount | Term | Yield |
|-------------------------|---------|------------|--------|---------|-------|
| | 8/27/98 | 7561030167 | 50,000 | 24 mos. | 5.85 |