

MPLA
Income & Expense Prev Year Comparison
January 1 through October 9, 2012

	<u>Jan 1 - Oct 9, 12</u>	<u>Jan 1 - Oct 9, 11</u>	<u>\$ Change</u>	<u>% Change</u>
Income				
Conference	0.00	7,946.81	-7,946.81	-100.0%
Dues	15,679.65	14,314.05	1,365.60	9.5%
Fundraising	441.55	340.00	101.55	29.9%
Interest	123.93	317.43	-193.50	-61.0%
Jobline	508.52	240.73	267.79	111.2%
Leadership Institute	17,557.85	16,000.00	1,557.85	9.7%
Miscellaneous Income	0.00	40.00	-40.00	-100.0%
Newsletter	436.34	0.00	436.34	100.0%
Total Income	<u>34,747.84</u>	<u>39,199.02</u>	<u>-4,451.18</u>	<u>-11.4%</u>
Gross Profit	34,747.84	39,199.02	-4,451.18	-11.4%
Expense				
Audit	1,425.00	0.00	1,425.00	100.0%
Booth	28.64	102.71	-74.07	-72.1%
Committees	166.21	532.51	-366.30	-68.8%
Conference Expense	352.21	404.39	-52.18	-12.9%
Dues/Subscriptions	150.00	150.00	0.00	0.0%
Exec Sec Salary FICA Medicare	11,638.30	11,343.63	294.67	2.6%
Executive Board	3,009.72	1,439.70	1,570.02	109.1%
Insurance - Bond	0.00	912.95	-912.95	-100.0%
Leadership Institute Expense	25,646.87	2,565.00	23,081.87	899.9%
MemberClicks	1,350.00	1,191.46	158.54	13.3%
Miscellaneous Expense	29.74	29.54	0.20	0.7%
Newsletter Editor	1,500.00	1,459.17	40.83	2.8%
Office Supplies	208.59	219.29	-10.70	-4.9%
Postage	100.41	15.00	85.41	569.4%
President-Travel	1,260.84	1,012.06	248.78	24.6%
Prof Dev Grant Awards	1,900.00	3,100.00	-1,200.00	-38.7%
Reconciliation Discrepancies	0.00	0.01	-0.01	-100.0%
Telephone	73.89	53.94	19.95	37.0%
Web Hosting	25.00	39.00	-14.00	-35.9%
Webmaster	2,115.00	2,060.00	55.00	2.7%
Total Expense	<u>50,980.42</u>	<u>26,630.36</u>	<u>24,350.06</u>	<u>91.4%</u>
Net Income	<u>-16,232.58</u>	<u>12,568.66</u>	<u>-28,801.24</u>	<u>-229.2%</u>